# SwissLife

## China Life Insurance Co. Ltd. *China*

Reliability. Flexibility. Simplicity. We offer more than insurance.

- Founded in 1949
- China Life is a major player in China for life insurance, pension (annuity) and health insurance
- Rated A+ by Fitch and A1 by Moody's
- Total premium income amounted to RMB 326.3 billion
- Solvency ratio (2013): 226%
- Has the most extensive nationwide distribution network, comprising: 684,000 exclusive agents; 16,000 group business sales representatives and 56,000 banc assurance sales people covering 88,000 banc assurance outlets
- Member of the Swiss Life Network since 2011

#### RELIABILITY

- Part of the China Life
  Insurance (Group) Company the largest commercial
  insurance group in China with business in life
  insurance, property &
  casualty, pension plans
  (corporate annuity), asset
  management, industrial
  investments and overseas
  operations
- Leading market position with 30.4% market share
- Fortune 500 and Forbes Global 2000 company, and one of the "China's 500 Most Valuable Brands
- Long-standing client relationship of average 10 years and 80% retention

#### **FLEXIBILITY**

- Wider range of solutions in the market
- Centralised administration and nationwide services
- Most extensive nationwide distribution network and sales force
- Strong partnership with the third-party service company
- On-spot claim service and insurance consultation available

### **SIMPLICITY**

- One dedicated English speaking point of contact for all local request and inquiries
- Dedicated service team with most extensive customer service network throughout
- Online client self-service platform
- Full capacity to provide the employees a wide range of individual products

## **COVERAGE AND PRODUCTS**

Types of Employee Benefits:

- **★** Group Life
- \* Accidental Death
- **★** Total and Permanent Disability
- **★** Critical Illness
- ★ Group Medical
- Group Pensions & Annuity Products

- Other Products and Services:
- Wellbeing: Prevention and back-to-work programme
- **✗** Benchmarking services

- **★** Coverage available and poolable
- Coverage available (not poolable)
- **✗** Product/Service available